

**(a) Exchange Schemes (Personal & Commercial Vehicle) - July 2017**

Segment	Brands	Old Vehicle Trade-in	TOP CAP Deviation	Scheme description in DMS Portal	Jaipur AO (Exchange AMT in Rs)
P e r s o n a l	Rexton	Any Personal + Commercial Vehicle	As per standerd norm	Xmart MFC	50000
	Xuv500	Any Personal + Commercial Vehicle	As per standerd norm	Xmart MFC	15000
	Scorpio	Any Personal + Commercial Vehicle	As per standerd norm	Xmart MFC	15000
	Xylo	Any Personal + Commercial Vehicle	As per standerd norm	Xmart MFC	10000
	Bolero	Any Personal + Commercial Vehicle	As per standerd norm	Xmart MFC	15000
	Bolero Power+	Any Personal + Commercial Vehicle	As per standerd norm	Xmart MFC	10000
	TUV300	Any Personal + Commercial Vehicle	As per standerd norm	Xmart MFC	10000
	KUV100	Any Personal + Commercial Vehicle	As per standerd norm	Xmart MFC	25000
	Nuvosports	Any Personal + Commercial Vehicle	As per standerd norm	Xmart MFC	20000
	Quanto	Any Personal + Commercial Vehicle	As per standerd norm	Xmart MFC	10000
	Verito	Any Personal + Commercial Vehicle	As per standerd norm	Xmart MFC	10000
	VIBE	Any Personal + Commercial Vehicle	As per standerd norm	Xmart MFC	10000
C o m m e r c i a l	Maxximo Load	Any Personal + Commercial Vehicle	As per standerd norm	Xmart SOTC	10000
	Maxximo Load	Against 3wh   Tata Ace   Maxximo	As per standerd norm	Xmart SPL	15000
	Maxximo Minivan	Any Personal + Commercial Vehicle	As per standerd norm	Xmart SOTC	15000
	Maxximo Minivan	Maxximo Minivan   Tata Magic   Omni	As per standerd norm	Xmart SPL	25000
	BMT	Any Personal + Commercial Vehicle	As per standerd norm	Xmart SOTC	10000
	PICKUP	Any Personal + Commercial Vehicle	As per standerd norm	Xmart SOTC	7500
	BIG PICKUP	Any Personal + Commercial Vehicle	As per standerd norm	Xmart SOTC	10000
	Jeeto (Including CNG)	Any Personal + Commercial Vehicle	As per standerd norm	Xmart SOTC	15000
	Jeeto (Including CNG)	Against 3wh	As per standerd norm	Xmart SPL	20000
	Supro Maxitruck	Any Personal + Commercial Vehicle	As per standerd norm	Xmart SOTC	15000
	Supro Maxitruck	Tata Ace   Maxximo Load	As per standerd norm	Xmart SPL	30000
	Supro VAN	Any Personal + Commercial Vehicle	As per standerd norm	Xmart SOTC	15000
	Supro VAN	Omni   Eeco   Indica   Ambassador	As per standerd norm	Xmart SPL	25000
	Supro Minitruck	Any Personal + Commercial Vehicle	As per standerd norm	Xmart SOTC	10000
	Supro Minitruck	Tata Ace   Maxximo Load	As per standerd norm	Xmart SPL	25000
	Supro Minivan + Cargo Van	Any Personal + Commercial Vehicle	As per standerd norm	Xmart SOTC	10000
	Supro Minivan + Cargo Van	Omni   Maxximo Minivan   Magic	As per standerd norm	Xmart SPL	25000
	Alfa Passenger	Any Personal + Commercial Vehicle	As per standerd norm	Xmart SOTC	8000
Alfa Load	Any Personal + Commercial Vehicle	As per standerd norm	Xmart SOTC	7500	
Imperio	Any Personal + Commercial Vehicle	As per standerd norm	Xmart SOTC	10000	

**(b) Loyalty Schemes (Commercial Vehicle) - July 2017**

Segment	Brands	Old Vehicle Trade-in	TOP CAP Deviation	Scheme description in DMS Portal	Jaipur AO (Loyalty AMT in Rs)
C o m m e r c i a l	Supro Minitruck	Maxximo Load & Plus	As mentioned in the Exchange scheme	X-Mart Loyalty	15000
	Supro Minivan + Cargo Van	Maxximo Minivan	As mentioned in the Exchange scheme	X-Mart Loyalty	15000

Note 1 : Exchange bonus will be applicable on VIN 17 and earlier vehicles

Note 2 : From 1st July 2017 Dealer having Xmart Manpower adequacy less than 75% will not be eligible for exchange & loyalty bonus

Note 3 : A customer can avail either Exchange Bonus or Loyalty bonus on a vehicle and not both

Note 4 : Eligible Dealer - Any personal category selling dealer Under MFC network (L2/L3) eligible for Exchange & Loyalty schemes - w.e.f 1st Dec'15

Note 5 : Dealers NOT activated on "Organized Commercial Exchange - OCE" won't be eligible for Exchange & Loyalty schemes - w.e.f 1st Dec'15